



Who Should Attend?

Owners, project managers, estimators and any employee involved in managing projects.

Why Attend?

- Learn tangible tools to improve profitability, productivity, quality and customer satisfaction.
- Experience real-world applications through interactive, project management courses and contractor case students.
- Obtain management tools that will positively impact their company.

“I have attended multiple ABC educational programs in the past, so there was a high bar for PMI. This program exceeded my expectations and I’d encourage any project manager or estimator to attend.”
—Attendee Testimonial

Course Modules (including, but not limited to):

- Budgeting
- Total Quality Management
- Make the Contract Work For You
- Managing Change on the Project
- Profitability in Planning and Scheduling
- Project Turnover
- Keeping Score—Labor Costs & You
- The River of Life—Cash Flow
- Keeping Score—Tracking & Logging
- Mobilization & Site Planning
- Increasing Profit Through Standardization
- Pre-Fab & Profitability
- Everybody Sells
- What’s the Bottom Line?
- Project Building Blocks: The Estimate
- Using Technology to Gain Profit
- Get Ahead and Stay Ahead—Frontloading
- Safety=Lives, Health, Profitability
- Winning the Change Order Game
- Effective Project Correspondence
- Negotiation Strategies & Techniques
- Managing Vendors & Subcontractors
- Short Interval Scheduling
- Materials Management

Course Details:

- The Associated Builders and Contractors Project Management Institute is 80 hours of instruction in two nonconcurrent, 40-hour sessions with an interim period between classes for applied assignments and reporting.
- Classes are in session Tuesday to Friday from 8 a.m. through 9 p.m. with a welcome dinner and reception and a closing and graduation banquet.
- Class size is limited to provide an interactive experience and to allow the faculty to be fully available to the attendees.